

NORTH SHORE BRIDGE CLUB

MINUTES for the COMMITTEE MEETING held via Zoom

At 4:45pm Thursday 16 and at 4pm Wednesday 22nd September, 2021

1. **Attendees:** David Fryda (Chair), John McIlrath, Les Grewcock, Maryann Russett, Elana Kohn, Mark Guthrie and Winston Horne. Also, Gary Barwick and Liam Milne were in attendance.
2. **Approval of Minutes.** The Committee meeting minutes 26 August, 2021 were approved.
3. **Q&A and Discussion on Managers Reports.** The Committee thanked Liam and Gary for their comprehensive reports. Liam's report covered:
 - a. Re-opening East Lindfield and implementing the club's vaccination policy
 - b. Member numbers have increased to 1,842 as at the date of the meeting
 - c. The Chatswood premises
 - d. Technology support
 - e. Upcoming NSBC congresses
 - f. Status of the club's applications for government financial support during the current COVID lockdown
 - g. Fee structure for championship events:
 - i. General table fee rate of \$14 for members, \$17 for non-members
 - ii. An additional \$3 per session for a limited set of premium events
 - iii. Reducing prize money to less than \$350 per session overall
 - iv. For daytime competitions, some prize money can be paid and don't charge any extra table fees.
 - h. Marketing Initiative insights

The Committee approved Liam's recommendations on the fee structure in point g.

Gary's report covered RealBridge ("RB") table numbers, the impact of table fee increases, beginners' lessons assistance, RB interest from other clubs, RB technology issues and masterpoint usage. Gary expressed concern with RB's technology support and attention to NSBC's needs. ***The Committee agreed Gary should escalate the issues with RB indicating to them the Management Committee of NSBC is very concerned. Gary and John M are to meet with RB if action on our issues does not occur by 23 September. At the 22nd September recommenced meeting, Gary reported that RealBridge has fixed the technology issues and is now offering 24 hour support. The Committee does not need to escalate its concerns directly to RealBridge.***

4. **Member fees 2022.** Liam presented a range of choices regarding member fees for 2022. After a long discussion of the pros and cons of each choice, the majority of Committee members agreed the membership fees for 2022.
5. **President's Report .** David gave an update on the Chatswood premises. On September 27 the building strata owners are meeting to discuss our tenancy. If the strata owners agree to our tenancy, we will commence paying rent on 1st October. Because the DA is still

outstanding, the Property subcommittee has been asked to seek a 50% reduction in rent because of COVID and the club being unable to return to F2F at this time.

The Committee agreed the Property subcommittee continues to have the authority to act for the Committee regarding the Chatswood lease and DA approval.

6. **North Ryde RSL (“NRRSL”) premises.** Liam presented options regarding the use of NR RSL for face-to-face bridge.

The meeting was adjourned due to time constraints.

Meeting was adjourned at 6:33pm

The meeting re-commenced on Wednesday 22 September at 4pm.

North Ryde RSL premises. Discussion continued on the continued use of these premises.

7. Treasurers Report

Les’s report addressed the financial results for the club for the 8 months ending 31st August, 2021. The club made a profit of \$15k in the month of August; the year-to-date results are a loss of \$180k. The Treasurer’s report reviewed the cash and investments balance of \$1.778 million and an update of the photocopying arrangements with Kubic. ***It was agreed the Administration subcommittee headed by Maryann will analyse the club’s future requirements regarding photocopying. Included in this analysis will be a recommendation on how to proceed with the Kubic contract and what photocopying equipment and printing requirements the club will need for the medium term.***

8. Update on Casual Employees transition to permanent part-time

Les and Elana updated the Committee on this topic. Letters have gone out to all casual employees. However, we expect only three employees to be impacted by this legislative change. It was agreed that Elana, Les and Liam will work together to craft the communications to employees. Specifically, Les is planning on sending some emails soon while the club is still in lockdown. It was also noted that any new employees joining the club will be impacted by this change. This needs to be factored into information provided when a new employee joins the club.

9. **Subcommittee reports.** The Committee noted the reports of the Technology, Tournament, Business Development and Teaching subcommittees. The Committee agreed to the following recommendations made by the subcommittee chairs:

- a. ***Face-to-face evening competitions are to move to Wednesday evening at the Chatswood premises***
- b. ***RealBridge will continue to offer Thursday evening competitions***
- c. ***The Teaching Subcommittee intends to prepare a business case for the next Committee meeting.***
- d. ***The majority of the Committee members agreed to participate in the East Lindfield Fair in 2022 as requested by the Lindfield Rollers. The Club may need to contribute \$2,000 to participate in this fair.***

10. Marketing Initiative. Mark and Liam reviewed actions that have occurred since the last meeting. Both are pleased with the activities to date and Blaze Marketing.

11. General Business. The Committee discussed the access and use of the Pianola members database by Committee members. Maryann is to re-send to John and Winston the “Key Contacts List” sent to all Committee members in April.
The Pianola partnership finder desk was also discussed.

Liam Milne and Gary Barwick left the meeting at this point.

The majority of the Committee members agreed that Liam and Gary should continue to attend Committee meetings unless there are discussions about their performance or remuneration.

The meeting ended at 5:10pm.

David Fryda - President